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HP Gold Partner, DTP Group & HP Networking Boosts Service Delivery For Blackburn With Darwen Borough Council

Local authority relies on HP Converged Infrastructure for cost-effective service delivery

HP has announced that Blackburn With Darwen Borough Council, the local government authority based in Blackburn, Lancashire, has improved electronic service delivery to its 140,000 citizens while saving costs with HP Converged Infrastructure.

Cost savings through solution choice

The Council, working with HP Exclusive Gold Partner & Advanced Networking Specialist, DTP Group has replaced Cisco switches at the core of both its local area network (LAN) and its data centre with HP Networking solutions. Dual redundant HP 7500 modular core switches now deliver the highest levels of availability for complete business continuity. These powerful multi-layer switches boost data centre performance and communications quality, and provide the flexibility for the Council to meet the evolving needs of its integrated services network. DTP estimates the Council **saved over £350,000** by choosing this HP solution over rival products.

Energy savings – lower total cost of ownership (TCO)

As a public sector organisation, Blackburn With Darwen Borough Council must take environmental considerations into account when making IT infrastructure decisions. Because HP network switches are more energy-efficient than rival models, they can help Blackburn With Darwen Borough Council reduce the CO2 emissions from local authority operations while saving on costs.

HP Exclusive Gold Partners, DTP Group, which works with public sector organisations and leading businesses across the UK, first analysed the existing environment working collaboratively with the HP team. A complete HP Converged Infrastructure platform was designed and implemented for the Council based on HP's market leading c-Class blade, P4000 iSCSI based storage and latest generations of A-Series networking products.

Meeting e-Government targets

Implementation was rapid and seamless, and the Council has already

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made cost savings and improved system reliability. Fully integrated HP ProLiant Blade Servers, HP P4000 storage area network (SAN), HP D2D StoreOnce Backup Systems and HP Networking solutions provide the Council with a resilient, scalable IT platform that can be cost-effectively maintained. The delivery of new 24x7 services through a range of channels has made local authority services more customer-centric, enabling the Council to meet eGovernment targets.

"We were looking for reliable, high quality networking with leading price/performance," says Andy Martin, Design and Operations Manager, Blackburn With Darwen Borough Council. "We can be confident that the new HP network is highly resilient and delivers the services that the public demands – cost-effectively."

Mike Whittle, Sales & Commercial Director for DTP's rapidly growing Enterprise Storage, Server and Networking Division, said "DTP was delighted to work with the Council and HP to bring this opportunity to life. As one of the UK's most innovative and highly accredited HP design experts we focus on bringing the entire HP Converged Infrastructure message to life. The early results at Blackburn with Darwen look really encouraging and as we continue to partner with them over the coming months we are looking forward to helping them accelerate their IT transformation and equip themselves for the future".

HP Converged Infrastructure is a core element of an Instant-On Enterprise. In a world of continuous connectivity, the Instant-On Enterprise embeds technology in everything it does to serve customers, employees, partners and citizens with everything they need, instantly.

More information about HP Networking solutions is available at www.hp.com/go/networking.

About DTP Group

DTP Group is a highly accredited HP Gold Partner with extensive 2012 HP Partner Specialisations who focuses on the design and delivery of HP Converged Infrastructure projects within the both the Commercial and Public Sectors. More information about DTP Group is available at <http://www.dtpgroup.co.uk/>. For technical or sales enquiries please contact Karen Pearson in our Local Govt team on **01635 295650** or at kpearson@dtpgroup.co.uk.



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About HP

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